



Hamilton County Administrator's Office

Interdepartmental Memorandum

To: Hamilton County Employees

From: Patrick Thompson, County Administrator

Date: July 10, 2007

Re: County Printing Services

A handwritten signature in black ink, appearing to read "Patrick Thompson", is written over the "From:" line.

The purpose of this memo is to inform county employees of the Board of Commissioner's decision to apply managed competition to the county's printing services. Managed competition is a process by which government agencies compete with the private sector for the delivery of services. Under managed competition, county departments compete with private firms to be selected as the most cost effective service provider. This recommendation was made to the Commissioners after a thorough staff review of county printing services, including comparative information from public and private entities.

The county staff recommendation was for the county to retain printing services as an in-house operation and to replace aging printing equipment. While I am pleased with the extensive work completed by the Office of Budget and Strategic Initiatives and the Job and Family Services Department, I recommended to the Board of County Commissioners that we apply managed competition to printing services.

My recommendation to apply managed competition to printing services is by no means a statement of lack of faith in the business case review process or the efforts and abilities of county staff. Quite the contrary, I believe applying managed competition to printing services will make us a better organization; even if the end result is that the most cost effective service delivery method is to retain printing services in-house.

Please take a moment to review the printing services business case on the county website (www.hamiltoncountyohio.gov/hc/bocc_cec.asp). I will continue to provide periodic updates as we develop this fair and objective process. Please feel free to provide comments and suggestions along the way.